

# ELITE EXECUTIVE COACHING

## WHAT GOT YOU TO WHERE YOU ARE NOW WON'T GET YOU TO WHAT'S NEXT

You've proven you have the skills to become an elite CEO. Now let an Elite Executive Coach show you how to use and strengthen those skills to take you to the next level.

These are some of the areas an *Elite Executive Coach* will help you zero in on, offer a fresh perspective about, and assist you with modifications, if need be:

✓ Identifying Talent Gaps

✓ Servicing and Quantifying True Lean Leadership

✓ Further Understanding Your Culture

✓ Accelerating Your Lean Transformation

*The results are aimed to make your CEO skills even stronger, your teams' skills more solid.*

Partnering with an Elite Executive Coach is a game-changer for CEOs looking to make their good team great.

Lean Focus Elite Executive Coaching is designed for CEOs interested in bettering the skills they need to do their job even more successfully. Because our coaches work with global leading clients, we have learned that the CEO coaching process is multi-faceted. It requires skill sets, competencies, and a knowledge base that extends across a variety of relationships, platforms, mediums, and other key strategic partnerships. These variables are what our coaches have access to and use them with our clients to sharpen their skills. Lean Focus coaches represent one of the most respected groups of lean leadership experts.

Competitive CEOs will attest to their belief that a dedicated executive coach makes all the difference in how they face their role and how they build their leadership team.

## BUSINESSES WE HAVE TEAMED WITH

Our business partners include a "who's who" of global leaders in every industry and our clients include some of the most respected brands and several members of the Fortune 1000.



## INDUSTRY EXPERIENCE

- Aerospace
- Automotive
- Consumer Brands
- Distribution
- Industrial
- Medical Devices
- Packaging
- Private Equity
- Professional Services
- Technology



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**LEADERSHIP**  
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# ELITE EXECUTIVE COACHING

## IT TAKES A COACH WITH A VISION OF POSSIBILITIES TO OFFER NEW LEVELS OF EXPERTISE

A CEO can go beyond all expectations when partnering with an Elite Executive Coach

Some executive coaches focus on the career development of individuals. Elite Executive Coaches center on holding CEOs and their executive teams accountable for achieving the company's revenue and profit goals while still building healthy team dynamics.

We accomplish this by working with our clients through a process centered in strategy and execution.

### THE PLAYBOOK:



#### ONE-ON-ONE

In any tactical operation, the game is won with careful pre-planning. That is why the CEOs can count on Elite Executive coaches offering one-on-one coaching sessions conducted by phone or video calls. To the CEO, we offer a "been-there-done-that" blend of coaching and consulting. We know the game and discuss with you what to look for and how your team can adjust to it. Our methodology has led to businesses achieving the growth they were after and provided what they needed to transform their business for good.



#### THE PLAN FOR THE YEAR

The first question our coaches address in annual planning sessions is simple: is the company's house in order? The reason being is that if the year plan is to be successful, everyone on the CEO's team needs to be behind it. The annual sessions help the CEO devise a plan and then be able to convey it to the entire firm. This way, the strategy of the plan can be expressed to the team, and it helps earn their buy-in for the next year. Within the plan that our coaches work with CEOs to create, there will be three to five key goals - and company-wide initiatives - that need to be hit within the year for the plan to work effectively.



#### ADJUSTMENTS AT THE QUARTER

Famed Basketball Coach Mike Krzyzewski was known to say, "I have a plan of action, but the game is a game of adjustments." Lean Focus Coaches lead quarterly alignment sessions that 1) reflect on the most recent quarterly performance and 2) align the leadership team with the priorities needed next quarter. If there are adjustments required, your coach will access when the team is not fully bought in, probe for root causes of issues they are seeing, and define the quantifiable actions and outcomes to reach the key initiatives set prior.

REQUEST A CONSULT:  
INFO@LEANFOCUS.COM

## How do I get started?

Schedule  
Elite Executive Coaching

Take the first step toward workspace transformation. Contact us today to schedule a consultation and discover how Elite Executive Coaching can elevate your organization's operations.



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